Glass Open Book



Pietro Agnetti

Company: BOTTERO

Job title: Export manager

Languages: English, Italian, Portuguese, Spanish

Location: Italy

Contact information:

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Personal email: pietro@wedgeconsulting.eu
Business email: pietro@wedgeconsulting.eu
Website: wedgeconsulting.services

Work experience

Company: WALTEC

Job title: Senior Consultant

Jan 2021 - Present (4 yrs 10 mos)

Responsibilities: -Boosting company sales network.

-Support during technical/economic approach to

glass manufacturers

Company: Wedge Consulting by Pietro Agnetti

Job title: Senior Consultant

Jan 2021 - Present (4 yrs 10 mos)

Responsibilities: Founder, Senior Consultant & temporary manager

Company: PEDRAZZOLI IBP

Job title: Sales director

Mar 2019 - Dec 2020 (1 yrs 9 mos)

Responsibilities: -Managing the new sales organization at IBP

Pedrazzoli

Company: BOTTERO

Job title: Export manager

Jan 2014 - Mar 2019 (5 yrs 2 mos)

Responsibilities: -Managing the sales of machines for the production

and handling of glass containers

-Boosting the value proposition of the company

Company: BDF INDUSTRIES

Job title: Export manager

Jan 2010 - Dec 2013 (3 yrs 11 mos)

Responsibilities: -Managing the sales of machines for the production

and handling of glass containers

-Boosting the sales in India and in Sub-Saharan

Africa

Education

School: CUOA business School

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Description:	MBA 2020 - 2022 graduated in business administration
School:	University of Parma bachelor, Economics 1987 - 1991
About me	
Statement:	Wedge Consulting support Hollow and Technical Glass Industry with consultancy and service to achieve HOT END PROCESS OPTIMIZATION. Our effort is focused on the glass process optimization in terms of Energy saving, Efficiency, Repeatibility.