

# Glass Open Book



## Senior Consultant

Field of activity: Management  
Glass industry sector: Glass container, Glassware, Special glass  
Type of employment: Temporary

I support Hollow and Technical Glass Industry with consultancy and service to achieve HOT END PROCESS OPTIMIZATION in terms of Energy saving, Efficiency and Repeatability.

Languages: English, Italian, Portuguese, Spanish  
Living location: Italy  
Preferred job location: Worldwide  
Willingness to travel: Time-by-time

## Work experience

Company: BOTTERO  
Job title: Export manager  
Jan 2014 - Mar 2019 (5 yrs 2 mos)  
Responsibilities: -Managing the sales of machines for the production and handling of glass containers -Boosting the value proposition of the company

Company: BDF INDUSTRIES  
Job title: Export manager  
Jan 2010 - Dec 2013 (3 yrs 11 mos)  
Responsibilities: -Managing the sales of machines for the production and handling of glass containers -Boosting the sales in India and in Sub-Saharan Africa

## Education

School: University of Parma  
bachelor, Economics  
1987 - 1991

School: CUOA business School  
MBA  
2020 - 2022

## About me

Statement: Wedge Consulting support Hollow and Technical Glass Industry with consultancy and service to achieve HOT END PROCESS OPTIMIZATION. Our effort is focused on the glass process optimization in terms of Energy saving, Efficiency, Repeatability.