

Glass Open Book



Senior Consultant

Field of activity: Management
 Glass industry sector: Glass container, Glassware, Special glass
 Type of employment: Temporary

I support Hollow and Technical Glass Industry with consultancy and service to achieve HOT END PROCESS OPTIMIZATION in terms of Energy saving, Efficiency and Repeatability.

Languages: English, Italian, Portuguese, Spanish
 Living location: Italy
 Preferred job location: Worldwide
 Willingness to travel: Time-by-time

Work experience

Company: BOTTERO
 Job title: Export manager
 Jan 2014 - Mar 2019 (5 yrs 2 mos)
 Responsibilities: -Managing the sales of machines for the production and handling of glass containers -Boosting the value proposition of the company

Company: BDF INDUSTRIES
 Job title: Export manager
 Jan 2010 - Dec 2013 (3 yrs 11 mos)
 Responsibilities: -Managing the sales of machines for the production and handling of glass containers -Boosting the sales in India and in Sub-Saharan Africa

Education

School: University of Parma
 bachelor, Economics
 1987 - 1991

School: CUOA business School
 MBA
 2020 - 2022

About me

Statement: Wedge Consulting support Hollow and Technical Glass Industry with consultancy and service to achieve HOT END PROCESS OPTIMIZATION. Our effort is focused on the glass process optimization in terms of Energy saving, Efficiency, Repeatability.