

# Glass Open Book



## Senior Consultant

Field of activity: Management  
 Glass industry sector: Glass container, Glassware, Special glass  
 Type of employment: Temporary

I support Hollow and Technical Glass Industry with consultancy and service to achieve HOT END PROCESS OPTIMIZATION in terms of Energy saving, Efficiency and Repeatability.

Languages: English, Italian, Portuguese, Spanish  
 Living location: Italy  
 Preferred job location: Worldwide  
 Willingness to travel: Time-by-time

### Work experience

Company: BOTTERO  
 Job title: Export manager  
 Jan 2014 - Mar 2019 (5 yrs 2 mos)  
 Responsibilities: -Managing the sales of machines for the production and handling of glass containers -Boosting the value proposition of the company

Company: BDF INDUSTRIES  
 Job title: Export manager  
 Jan 2010 - Dec 2013 (3 yrs 11 mos)  
 Responsibilities: -Managing the sales of machines for the production and handling of glass containers -Boosting the sales in India and in Sub-Saharan Africa

### Education

School: University of Parma  
 bachelor, Economics  
 1987 - 1991

School: CUOA business School  
 MBA  
 2020 - 2022

### About me

Statement: Wedge Consulting support Hollow and Technical Glass Industry with consultancy and service to achieve HOT END PROCESS OPTIMIZATION. Our effort is focused on the glass process optimization in terms of Energy saving, Efficiency, Repeatability.